



OUR VISION

Bring network visibility and insight to every IT professional in the world.

Year Founded

1994

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ABOUT NETWORK INSTRUMENTS

Network Instruments is the industry leading developer of distributed, user-friendly, and affordable network management, analysis and troubleshooting solutions. The award-winning Observer® family of products combines a comprehensive management and analysis console with high-performance remote Probes to provide integrated monitoring and management for the entire network (LAN, 802.11a/b/g, Gigabit, WAN). All Network Instruments products are designed utilizing our Distributed Network Analysis (NI-DNA™) architecture. With NI-DNA, the Observer solution set simplifies network troubleshooting and management, optimizes network and application performance and scales to meet the needs of any organization. Founded in 1994, Network Instruments is headquartered in Minneapolis, Minnesota with offices in London, Paris and throughout the USA with distributors in over 50 countries. More information about the company, products, innovation, technology, NI-DNA, becoming a partner and NI University can be found at www.networkinstruments.com.

Products

In 1994, Network Instruments developed Observer, the first, affordable Windows-based protocol analyzer and the first to troubleshoot switched environments. Observer has since grown into an entire family of award-winning network management, analysis and troubleshooting solutions. Choose from a variety of software console options for packet capture/decode, expert analysis, real-time statistics, network trending, network reporting, and SNMP, RMON and HCRMON device management. Network Instruments also provides a complete set of remote monitoring solutions and hardware options enabling administrators to acquire identical management and analysis information from remote networks. Solutions sets are fully scalable, completely integrated and available for most any network topology.

Proven Solutions

Since its founding in 1994, Network Instruments has sold over 35,000 licenses through worldwide sales offices and distribution partners. The Observer family of products is fully scalable, works with most network topologies and offers a strong return-on-investment. Network Instruments continues to lead the industry by delivering innovative network management products, service and insight to IT professionals across the globe.

DELIVERING DISTRIBUTED NETWORK ANALYSIS (NI-DNA) ARCHITECTURE

All Network Instruments products are designed utilizing our unique Distributed Network Analysis (NI-DNA) architecture. By providing **Distributed** functionality to every part of the **Network** and offering the most intelligent **Analysis** tools for faster troubleshooting and robust reporting, Network Instruments can offer fully scalable solutions to work for tomorrow's complex network configurations. NI-DNA allows network administrators and IT organizations to ultimately reduce costs, increase control and remotely manage the entire network.

With NI-DNA you can:

- **Conserve Costs**- Eliminate travel time and lower expenses by resolving network issues from one location
- **Watch Multiple Sites**- Keep an eye on numerous parts of your network with concurrent interface connections
- **Combine Resources**- Speed-up problem resolution by allowing multiple users to simultaneously analyze the same network or segment
- **Lower Learning Curves**- Reduce training times by using one technology to monitor all areas of the network
- **Maximize Uptime**- Increase data and application availability through performance analysis tools

Observer Console Options	Observer	Expert Observer	Observer Suite
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All-In-One Solutions	WAN Observer	Gigabit Observer	
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Companion Products	Link Analyst®	DICOM Extension™	NIAS™
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Remote Monitoring Options	Advanced Single Probes	Gigabit Probes
	Advanced Multi-Probes	GigaTrunk™ Probe
	Advanced Expert Probes	GigaStor™ Probe
	Advanced Probe Appliances	WAN Probes
	Full Duplex 10/100 Probes	Wireless Probe Appliance

Commitment to Product Innovation

Since 1994, Network Instruments has brought market leading innovation, product enhancements and cutting-edge development to the networking world. Network Instruments was the first to offer an affordable Windows-based protocol analyzer and the first to market a wireless protocol analyzer supporting 802.11a and 802.11g. The latest release of Observer introduced support for VLAN Analysis, Expanded Data-Mining, Real-Time Expert Analysis for Distributed Networks and an industry-first 4GB packet capture buffer.

NI University

Network Instruments offers a variety of network troubleshooting certification programs and product training across the world through NI University. Courses are designed to help administrators effectively monitor, troubleshoot, optimize and maintain their networks from end-to-end by giving both theory and practice in analyzing networks. Please contact Network Instruments for more information on training classes and schedules.



NI Technical Support

Network Instruments offers technical support on all of our hardware and software solutions. Technical support is available by phone via our domestic or international support center or through the Network Instruments Web site. For product support, white papers, installation guides, technical specifications or for the latest worm and virus filters visit the Network Instruments support site at www.networkinstruments.com/support.

10 Years of Delivering Network Visibility



In 1994, Network Instruments began with a vision: to bring innovative network management products, service and insight to IT professionals across the globe. After a decade of delivering award-winning products, we've upheld that vision - and there's more to come. We thank our employees, customers, partners and worldwide distributors for ten wonderful years. Keep your eye on Network Instruments as we continue to bring market-leading innovation, product enhancements and cutting-edge developments to prepare you for the network challenges of tomorrow. For more information please visit www.networkinstruments.com/10years.



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Recent Awards, Reviews, and News

2004 CRN Test Center Recommended Product
"Network Instruments...in the Driver's Seat" by Marc Spiwak
CRN
November 2004

Recommended Choice for a Protocol Analyzer
"Observer does more than observe, it fixes" by Earl Greer and John Brown
Federal Computer Week Magazine
November 2004

2004 Mobile Gold Star Awards™
Winner - WLAN Management Software
Winner - WLAN Deployment Success Story
Mobile Village®
September 2004

"NI's Observer Suite 10 takes wider view" by Andrew Garcia
eWeek
August 2004

"2004 Review of 6 Network Protocol Analyzers"
"Observer is a solid, top-performer and contender for mid-sized to large networks." by Roger Grimes
Windows & .Net Magazine
July 2004

2003 Best of the Tests Finalist
Wide Area Network Management
Network World
February 2004

2003 Product of the Year
Network Performance Management Software
Tech Target's SearchNetworking.com
January 2004

"Products You Love" Award
Monitoring and Analyzing Network Bandwidth
Microsoft Certified Professional Magazine
Observer Suite
December 2003

Best Software Protocol Analyzer
Readers' Choice Award - Observer
Windows & .NET Magazine
September 2003

PC Pro Labs Winner
Network Analysis Software - Observer
PC Pro
August 2003

Best Hardware Network Analyzer
Readers' Choice Award - Gigabit Observer Suite System
Windows & .NET Magazine
September 2002

Best Software Protocol Analyzer
Reader's Choice Award - Observer Suite
Windows & .NET Magazine
September 2002

Best Wireless Application Protocol Solution
Readers' Choice Award - Observer Suite
Windows & .NET Magazine
September 2002

Editors' Choice Award
Internet Telephony
Observer
November 2000

Winner - Network Traffic Monitors - Observer
W2Knews Target Awards Winner
October 2000