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Network Instruments® Addresses Increased Sales in Northwest with New Seattle Office

Seattle Office Continues Network Instruments Expansion into New Markets

MINNEAPOLIS, MN – September 26, 2006 – Network Instruments, a leading provider of innovative analysis solutions for in-depth network intelligence and continuous availability, today announced that it is expanding its presence in the northwest region of the United States through the opening of a new sales office in Seattle. The opening of the office is in response to a significant rise in sales revenue from organizations in that region.

“The last two years have seen a dramatic rise in revenues from the northwest region of the US,” said Norm Parish, northwest territory manager for Network Instruments. “Being based in Seattle allows us to quickly service the technical needs of existing area clients, as well as commit more resources to growing our customer base in the region.”

The opening coincides with the first national seminar series held by Network Instruments, focusing on issues of network forensics, VoIP implementation, and reporting. The Network Rules seminar will be held on Tuesday, October 3, 2006, from 10:00 am – 1:00 pm, at the Hilton Hotel located at 1301 6th Avenue in downtown Seattle. The event is open to network professionals and complete details are available on the Network Instruments web site.

In the past six months, Network Instruments has launched several important product enhancements, placing it at the forefront of analysis vendors by effectively addressing the needs of enterprise organizations. These enhancements include integrated support for Fibre Channel, NetFlow and sFlow®, and 10 Gigabit Ethernet (10 GbE) into its product line. The company is the first vendor to provide coverage across these platforms and a consistent user interface for all of its products.

“We’re excited by our continued expansion across North America,” said Douglas Smith, co-founder and president of Network Instruments. “At a time when many of our competitors are shrinking, our company’s sales revenues have grown by over 25 percent annually for the last five years. This growth can be attributed in large part to having a strong local presence in many key markets globally. We’re the only analysis vendor with an extensive base of local offices to serve our customers and partners.”

To learn more, call (800) 526-7919 or visit <http://www.networkinstruments.com>.

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About Network Instruments

Network Instruments provides in-depth network intelligence and continuous network availability through innovative analysis solutions. Enterprise network professionals depend on Network Instruments’ Observer product line for unparalleled network visibility to efficiently solve network problems and manage deployments. By combining a powerful management console with high-performance analysis appliances, Observer simplifies problem resolution and optimizes network and application performance. The company continues to lead the industry in ROI with its advanced Distributed Network Analysis (NI-DNA™) architecture, which successfully integrates comprehensive analysis functionality across heterogeneous networks through a single monitoring interface. Network Instruments is headquartered in Minneapolis with sales offices worldwide and distributors in over 50 countries. For more information about the company, products, technology, NI-DNA, becoming a partner, and NI University please visit www.networkinstruments.com.