

PRESS CONTACTS:**Connect Public Relations**

Nathan Walch
nathanw@connectpr.com
(801) 373-7888

Network Instruments, LLC

Stephen Brown
sbrown@networkinstruments.com
(952) 358-3820

Interop Snapshot: Steady Adoption of Virtualization

Network Instruments Onsite Survey Reveals 61 Percent Deployed Virtualization, a 6 Percent Increase from Last Year

Las Vegas, NV – April 28, 2010 – Implementation of virtualization continues to increase among Interop attendees, being largely driven by goals of cost and resource savings. Conducted from the exhibition floor at Interop, the survey of 105 network engineers, managers, and directors found:

Large-Scale Virtualization Deployments: Of the 61 percent of respondents having deployed virtualization, 55 percent have virtualized mission-critical servers, while 28 percent have deployed virtual desktops.

Factors Driving Virtualization: 84 percent indicated that cost savings is the chief force driving the move to virtual environments. Other significant factors included simplifying management (41 percent), and being able to deploy servers faster (31 percent).

Lack Monitoring Tools: 36 percent cited the lack of monitoring tools as the greatest problem plaguing virtual deployments. One-fifth of respondents indicated managing virtual environments consumed too much time. This compared to 30 percent that didn't have any significant issues with virtualization.

"The most surprising survey results to me were the number of people lacking appropriate management tools and the ability to monitor virtual communications," said Stephen Brown, product manager for Network Instruments. "While we're speaking with more people this year who are aware of these issues, fewer are adequately dealing with the challenge. On the positive side, it appears managers are not having many problems as they become experienced with the technology."

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About Network Instruments

Network Instruments, a leading provider of performance management and troubleshooting for fifteen years, helps organizations ensure the delivery of business-critical applications. The company's platform of management and reporting products provides comprehensive visibility into networks and applications to optimize performance, speed troubleshooting, and assist long-term capacity planning. Network Instruments achieved profitability in its first quarter and posted revenue growth every year since its founding — without any external funding. Headquartered in Minneapolis, the company has sales offices worldwide and distributors in over 50 countries. For more information, please visit www.networkinstruments.com.

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